

CAHIP- IE 2024-2025 Budget Worksheet - DRAFT as of 10.22.24

		2023 - 2024	Jul 1,'23- Jun 30, '24	2024 - 2025	Notes
		Approved Budget	Actual as of 6.30.24	Proposed Budget	
Income					
301 MEMBER					
	301a Regular	0	0	0	
	301c Assoc. Mem	0	0	0	
	301d New Member Sponsor				
Total 301 MEMBER		0	0	0	
301.1 IEAHU DUES	IEAHU Dues	3,125	3,373	3,125	Chapter Dues \$25/member annually (125 Members)
303 MONTHLY MEETINGS					
	303a Mtg. Inc.	5,950	7,221	6,180	\$875/mtg X 6 Monthly In Person Meetings + 1 Webinar
	303b Sponsor	2,800	2,868	2,400	\$400/mtg x 6 Monthly Mtg
	303c Opportunity Drawing	200		400	
	303e Other Income	0	0		
Total 303 MONTHLY MEETINGS		8,950	10,089	8,980	
307 SYMPOSIUM					
	307a Sponsors	30,000	27,200	30,000	3 Platinum (\$12000) + 4 Gold (\$12000) + 4 Silver (6000)
	307b Booth	15,000	11,257	15,750	21 booths @ \$750
	307d Attendee	10,000	8,120	10,270	\$79/non & member& \$99@ Door x 130 Attendees
	307e Prog. Ads	1,000	250	250	
	307g Opportunity Drawing/WinePull	0	0		
	307h Membership Drive	0	0		
Total 307 SYMPOSIUM		56,000	46,827	56,270	
308 GOLF					
	308a Player	25,800	20,370	22,500	100 players @ \$225 (22,500)
	308b Dinner	150	0	0	
	308c Tee	700	1,600	1,950	
	308d Auction	5,000	4,828	5,000	
	308e Mulligans, Raffle, Putting, etc.	6,000	7,095	6,500	
	308f Sponsors	10,000	6,500	9,250	Dinner Sponsor (\$4000) + Welcome Sponsor (\$2750) Awards Sponsor (\$2500) +
	308g Miscellaneous	0	1,738	1,900	20 Paint & Sip @ \$95 (\$1900)
Total 308 GOLF		47,650	42,131	47,100	
309 Vanguard Council		0	0		
311 Broker Education		0	0	0	
313 Medicare Summit		20,000	23,000	23,000	\$20,000 Chapter Payment + \$3,000 Stipend for Membership Recruitment & Volunteer Attendees
314 Corporate Sponsorship		0	4,149	0	
319 Other Income (Chapter Fundraisers)		11,600	17,431	20,740	Projected: 2 Events - Top Golf (\$15300) + Quakes Game (\$5440)
322 PAC Income					
	322a HUPAC & CAHU PAC	0			
Total Income		147,325	147,000	159,215	
Expense					
Bank Reconciliation Discrepancy					
401 NAHU-CAHU					
	401a NAHU Dues	0	0	0	
Total 401 NAHU-CAHU		0	0	0	
403 MO. MEETING					
	403a Facility	5,075	5,228	4,500	6 Chapter Meetings @ \$750 for catering each mtg.
	403b Speakers	0	200	0	
	403c Spkr Accom	0	0		
	403d Spkr Gifts	0	0		
	403f Printing		281	280	Printer Ink, Name Badges for Monthly meeting
	403i Other	200	192	192	Zoom Online Platform Annual Fee (\$192)
Total 403 MO. MEETING		5,275	5,901	4,972	

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407 SYMPOSIUM					
	407a Evening Before	0	0	0	
	407b Site	17,000	18,972	20,800	
	407c Food	0			INCLUDED IN SITE COST
	407d Spkr Fees	1,500	755	1,000	
	407e Spkr Accom	0	0	0	
	407f Prizes	1,000	1,000	1,000	Grand Prize - Gift Cards 2 @ \$500 each
	407g Printing	300	214	250	
	407h Postage	0	2	0	
	407i Program	1,100	200	300	Paid for Graphic Designer & Henry traded booth space for printing 150 programs
	407j Registration	1,050	512	1,100	250 Name Badges & Lanyards
	407k Other	700	912	1,000	Event Insurance (\$283) CAHIP CE Filing (\$138) 4 Personalized Awards (\$491)
	407l Speaker Book Expense	0	0	0	
	407m Member - Cash Incentive	0	0	0	
	Total 407 SYMPOSIUM	22,650	22,567	25,450	
408 GOLF					
	408a Facilities	10,000	8,250	9,000	Victoria Club Greens Fees @ \$75 x 120 players
	408b Meals & Drinks	8,500	10,206	10,400	Victoria Club/Dinner for 115 (\$7800) + Taco Cart/Lunch (\$2000) Beverages for the Course (\$600)
	408c Awards	1,000	1,100	1,100	Putting Contest(\$100) + First place team(\$400) + Second Place team(\$300) + Platinum Player(\$100)
	408d Printing	100	181	180	
	408e Postage	0	0	0	
	408f Prizes	1,300	606	750	Auction Items
	408g Other	400	1,521	1,500	Tee Signs (\$228.37) LiaNardo's Mobile Paint & Sip (\$1292.50)
	408h Charity	7,500	7,500	7,500	Charity Donation
	Total 408 GOLF	28,800	29,364	30,430	
409 Vanguard Council					
	409a Facilities	0	0	0	
	409b Meals	0	0	0	
	Total 409 VANGUARD COUNCIL	0	0	0	
410 EXECUTIVE DIRECTOR					
	410a Compensation	46,500	46,500	48,825	5% increase for 2025 - Recommending
	410b Bonus	0	0	0	
	Total 410 EXECUTIVE DIRECTOR	46,500	46,500	48,825	
412 EXEC. DIR. OFF. EXP.					
	412a Postage	380	388	390	Annual PO Box Rental
	412b Printing	0			
	412d Telephone	350	280	405	Actual should be \$33.34 x 12 = \$400.08
	412e Misc. Office Exp.	25	0	20	State of CA - Filing Statement of Information
	Total 412 EXEC. DIR. OFF. EXP.	755	668	815	
413 MEDICARE SUMMIT					
	413a Medicare Summit	2,500	2,618	1,855	3 Volunteer Attendees (Reg \$837 + Hotel \$668.64) + 7 New Member Incentive \$50 (\$350)
	Total 413 MEDICARE SUMMIT	2,500	2,618	1,855	
414 MEDIA					
	414c Website	850	703	378	Update/Refresh Website Content & Annual Contract Renewal (Credit from 2023 Maintenance Hours)
	Total 414 MEDIA	850	703	378	
416 BOARD					
	416a Annual Strategic Bd Mtg	200	234	159	Waba Grill Lunch for 2024 annual SPM
	416b Misc Board Exp	200		150	Past President Gift + Get Well Flowers
	Total 416 BOARD	400	234	309	
417 PRESIDENT					
	417a Expenses	0			
	417b CAP Conf DC	300		0	
	417c CAHU Summit	300	325	650	Chapter Meeting/Meal for Sacramento attendees
	417d NAHU Conv	300		0	

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Total 417 PRESIDENT		900	325	650	
418 MEMBERSHIP					
	418a Promotion	250	0	250	10 x \$25 Gift Cards for New Members Meeting/Symposium Giveaways
Total 418 MEMBERSHIP		250	0	250	
419 LEGISLATION					
	419a Leg Exp.				
	419b Capitol - DC	6,750	7,411	7,575	3 people @ \$ (\$525 Registration + \$600 Airfare + \$1400 Hotel Stay = \$2525/person)
	419c Day@Hill-Sacramento	4,200	4,700	4,200	6 people @ \$700 (\$150 Registration + \$550 Hotel & Airfare)
Total 419 LEGISLATION		10,950	12,111	11,775	
420 PROFESSIONAL FEES					
	420a Annual Review/990	2,875	3,165	3,165	
	420b Legal	0			
	420c D & O Insurance	1,366	1,500	1,500	
	420d Liability Insurance	550	550	713	
Total 420 PROFESSIONAL FEES		4,791	5,215	5,378	
421 CONVENTIONS					
	421a NAHU	4,370	4,370	5,770	2 people @ \$2885 (Miami = \$535 Registration + \$650 Airfare + \$1700 Hotel Stay)
	421d Region 8	0	0	0	
	421f CAHU Health Summit	0		0	
Total 421 CONVENTIONS		4,370	4,370	5,770	
422 PAC					
	422a CAHU-PAC	2,000	2,000	2,000	
	422b PAC Event Expenses	0			
	422c HUPAC	1,000	1,000	1,000	
Total 422 PAC		3,000	3,000	3,000	
424 CHARITY					
	424a Charity	2,500	4,000	3,500	TOPGOLF CHARITY EVENT/Donation to Alex's Way (\$1750) + Donation to The Unforgettables (\$1750)
Total 424 CHARITY		2,500	4,000	3,500	
425 EDUCATION					
	425a Broker Education	0	0	0	
	425b DOI Fees	0	0	0	
	425d Town Hall Community EDU	0	0	0	
	425c New Member Orientation	250	0	250	\$25 @ 10 Gift Cards
Total 425 EDUCATION		250	0	250	
426 NAHU CAHU Foundation					
	426a NAHU Foundation	0	0	0	
	426b CAHU Foundation	0	0	0	
Total 426 NAHU CAHU Foundation		0	0	0	
435 TREASURER					
	435a Bookkeeping Service	0	0	0	
	435b Office Expenses	552	952	649	Quickbooks Software Annual Subscription (\$649 to be paid 1.31.25)
	435c Bank Fees	0	0	0	
Total 435 TREASURER		552	952	649	
437 Credit Card Fees					
	437e SquareUp	1,500	1,201	1,300	
	437f PayPal	1,000	1,018	1,100	
Total 437 Credit Card Fees		2,500	2,219	2,400	
438 TAXES					
	438a IRS	0	0	0	
	438b Franchise Tax	0	0	0	
Total 438 TAXES		0	0	0	
440 MISC/Special Event (Quakes & Top Golf)		9,500	10,486	12,550	Top Golf (\$9800) Expenses & Quakes (\$2750)

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499 Contingency Fund -		32	0	9	
Total Expense		147,325	151,234	159,215	
		0	-4,234	0	