

11:38 AM
06/03/24
Accrual Basis

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC
Income & Expense Compared to Annual Budget
July 2023 through May 2024

	<u>Jul '23 - May 24</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense			
Income			
301.1 CAHIP-IE Dues	2,777	3,125	89%
303 MONTHLY MTG			
303a Mtg. Inc.	7,041	5,950	118%
303b Sponsor	2,868	2,800	102%
303c Opportunity Drawing	0	200	0%
Total 303 MONTHLY MTG	9,909	8,950	111%
307 SYMPOSIUM			
307a Sponsors	27,200	30,000	91%
307b Booth	9,308	15,000	62%
307d Attendee	8,120	10,000	81%
307e Prog. Ads	0	1,000	0%
Total 307 SYMPOSIUM	44,628	56,000	80%
308 GOLF			
308a Player	13,300	25,800	52%
308b Dinner	0	150	0%
308c Tee	850	700	121%
308d Auction	0	5,000	0%
308e Mulligans, Raffle, Putting	100	6,000	2%
308f Sponsors	2,000	10,000	20%
308g Miscellaneous	450	0	100%
Total 308 GOLF	16,700	47,650	35%
313 MEDICARE SUMMIT			
313a Medicare Summit Inc	23,000	20,000	115%
Total 313 MEDICARE SUMMIT	23,000	20,000	115%
314 Corporate Partnership	4,149	0	100%
319 OTHER INCOME	17,430	11,600	150%
Total Income	118,593	147,325	80%
Gross Profit	118,593	147,325	80%
Expense			
403 MO. MEETING			
403a Facility	5,117	5,075	101%
403b Speakers	200	0	100%
403f Printing	281		
403i Other	176	200	88%
Total 403 MO. MEETING	5,774	5,275	109%

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC
Income & Expense Compared to Annual Budget
July 2023 through May 2024

	Jul '23 - May 24	Budget	% of Budget
407 SYMPOSIUM			
407b Site	16,600	17,000	98%
407d Spkr Fees	755	1,500	50%
407f Prizes	1,000	1,000	100%
407g Printing	214	300	71%
407h Postage	2	0	100%
407i Program	0	1,100	0%
407j Registration	512	1,050	49%
407k Other	434	700	62%
Total 407 SYMPOSIUM	19,517	22,650	86%
408 GOLF			
408a Facilities	0	10,000	0%
408b Meals & Drinks	0	8,500	0%
408c Awards	0	1,000	0%
408d Printing	0	100	0%
408f Prizes	93	1,300	7%
408g Other	208	400	52%
408h Charity	0	7,500	0%
Total 408 GOLF	301	28,800	1%
410 EXECUTIVE DIRECTOR			
410a Compensation	42,625	46,500	92%
Total 410 EXECUTIVE DIRECTOR	42,625	46,500	92%
412 EXEC. DIR. OFF. EXP.			
412a Postage	388	380	102%
412d Telephone	247	350	71%
412e Misc. Office Exp.	0	25	0%
Total 412 EXEC. DIR. OFF. EXP.	635	755	84%
413 MEDICARE SUMMIT			
413a Medicare Summit Expen...	1,871	2,500	75%
Total 413 MEDICARE SUMMIT	1,871	2,500	75%
414 MEDIA			
414c Website	703	850	83%
Total 414 MEDIA	703	850	83%
416 BOARD			
416a Meeting	234	200	117%
416b Misc Board Exp	0	200	0%
Total 416 BOARD	234	400	59%
417 PRESIDENT			
417b NABIP Capitol Conf /DC	0	300	0%
417c CAHIP CAP Summit/SAC	0	300	0%
417d NABIP Convention	0	300	0%
Total 417 PRESIDENT	0	900	0%

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC
Income & Expense Compared to Annual Budget
July 2023 through May 2024

	<u>Jul '23 - May 24</u>	<u>Budget</u>	<u>% of Budget</u>
418 MEMBERSHIP			
418a Promotion	<u>0</u>	<u>250</u>	<u>0%</u>
Total 418 MEMBERSHIP	0	250	0%
419 LEGISLATION			
419b NABIP Capitol Conf/ DC	7,411	6,750	110%
419c CAHIP CAP Summit/SAC	<u>1,680</u>	<u>4,200</u>	<u>40%</u>
Total 419 LEGISLATION	9,091	10,950	83%
420 PROFESSIONAL FEES			
420a Annual Review/990	3,165	2,875	110%
420c D & O Insurance	1,500	1,366	110%
420d Liability Insurance	<u>550</u>	<u>550</u>	<u>100%</u>
Total 420 PROFESSIONAL FEES	5,215	4,791	109%
421 CONVENTIONS			
421a NABIP Annual Convention	<u>0</u>	<u>4,370</u>	<u>0%</u>
Total 421 CONVENTIONS	0	4,370	0%
422 PAC			
422a CAHIP-PAC	2,000	2,000	100%
422c NABIP-PAC	<u>1,000</u>	<u>1,000</u>	<u>100%</u>
Total 422 PAC	3,000	3,000	100%
424 CHARITY			
424a Charity	<u>4,000</u>	<u>2,500</u>	<u>160%</u>
Total 424 CHARITY	4,000	2,500	160%
425 EDUCATION			
425c New Member Orientation	<u>0</u>	<u>250</u>	<u>0%</u>
Total 425 EDUCATION	0	250	0%
435 TREASURER			
435b Office Expenses	<u>952</u>	<u>552</u>	<u>173%</u>
Total 435 TREASURER	952	552	173%
437 Credit Card Fees			
437e Square Up Inc.	825	1,500	55%
437f PayPal Fees	<u>918</u>	<u>1,000</u>	<u>92%</u>
Total 437 Credit Card Fees	1,743	2,500	70%
440 MISC/Special Events	10,486	9,500	110%
499 Contingency Fund	<u>0</u>	<u>32</u>	<u>0%</u>
Total Expense	<u>106,148</u>	<u>147,325</u>	<u>72%</u>
Net Ordinary Income	<u>12,446</u>	<u>0</u>	<u>100%</u>
Net Income	<u>12,446</u>	<u>0</u>	<u>100%</u>