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05/03/24
Accrual Basis

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC
Income & Expense Compared to Annual Budget
July 2023 through April 2024

	<u>Jul '23 - Apr 24</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense			
Income			
301.1 CAHIP-IE Dues	2,505	3,125	80%
303 MONTHLY MTG			
303a Mtg. Inc.	7,041	5,950	118%
303b Sponsor	2,868	2,800	102%
303c Opportunity Drawing	0	200	0%
Total 303 MONTHLY MTG	9,909	8,950	111%
307 SYMPOSIUM			
307a Sponsors	10,000	30,000	33%
307b Booth	7,493	15,000	50%
307d Attendee	1,538	10,000	15%
307e Prog. Ads	0	1,000	0%
Total 307 SYMPOSIUM	19,031	56,000	34%
308 GOLF			
308a Player	0	25,800	0%
308b Dinner	0	150	0%
308c Tee	0	700	0%
308d Auction	0	5,000	0%
308e Mulligans, Raffle, Putting	0	6,000	0%
308f Sponsors	0	10,000	0%
Total 308 GOLF	0	47,650	0%
313 MEDICARE SUMMIT			
313a Medicare Summit Inc	23,000	20,000	115%
Total 313 MEDICARE SUMMIT	23,000	20,000	115%
314 Corporate Partnership	4,149	0	100%
319 OTHER INCOME	17,430	11,600	150%
Total Income	76,025	147,325	52%
Gross Profit	76,025	147,325	52%
Expense			
403 MO. MEETING			
403a Facility	5,117	5,075	101%
403b Speakers	200	0	100%
403f Printing	281		
403i Other	160	200	80%
Total 403 MO. MEETING	5,758	5,275	109%

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407 SYMPOSIUM			
407b Site	6,600	17,000	39%
407d Spkr Fees	0	1,500	0%
407f Prizes	0	1,000	0%
407g Printing	163	300	54%
407i Program	0	1,100	0%
407j Registration	512	1,050	49%
407k Other	283	700	40%
Total 407 SYMPOSIUM	7,559	22,650	33%
408 GOLF			
408a Facilities	0	10,000	0%
408b Meals & Drinks	0	8,500	0%
408c Awards	0	1,000	0%
408d Printing	0	100	0%
408f Prizes	0	1,300	0%
408g Other	0	400	0%
408h Charity	2,000	7,500	27%
Total 408 GOLF	2,000	28,800	7%
410 EXECUTIVE DIRECTOR			
410a Compensation	38,750	46,500	83%
Total 410 EXECUTIVE DIRECTOR	38,750	46,500	83%
412 EXEC. DIR. OFF. EXP.			
412a Postage	388	380	102%
412d Telephone	214	350	61%
412e Misc. Office Exp.	0	25	0%
Total 412 EXEC. DIR. OFF. EXP.	602	755	80%
413 MEDICARE SUMMIT			
413a Medicare Summit Expen...	1,871	2,500	75%
Total 413 MEDICARE SUMMIT	1,871	2,500	75%
414 MEDIA			
414c Website	703	850	83%
Total 414 MEDIA	703	850	83%
416 BOARD			
416a Meeting	234	200	117%
416b Misc Board Exp	0	200	0%
Total 416 BOARD	234	400	59%
417 PRESIDENT			
417b NABIP Capitol Conf /DC	0	300	0%
417c CAHIP CAP Summit/SAC	0	300	0%
417d NABIP Convention	0	300	0%
Total 417 PRESIDENT	0	900	0%

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418 MEMBERSHIP			
418a Promotion	0	250	0%
Total 418 MEMBERSHIP	0	250	0%
419 LEGISLATION			
419b NABIP Capitol Conf/ DC	7,411	6,750	110%
419c CAHIP CAP Summit/SAC	1,680	4,200	40%
Total 419 LEGISLATION	9,091	10,950	83%
420 PROFESSIONAL FEES			
420a Annual Review/990	3,165	2,875	110%
420c D & O Insurance	1,500	1,366	110%
420d Liability Insurance	550	550	100%
Total 420 PROFESSIONAL FEES	5,215	4,791	109%
421 CONVENTIONS			
421a NABIP Annual Convention	0	4,370	0%
Total 421 CONVENTIONS	0	4,370	0%
422 PAC			
422a CAHIP-PAC	0	2,000	0%
422c NABIP-PAC	1,000	1,000	100%
Total 422 PAC	1,000	3,000	33%
424 CHARITY			
424a Charity	2,000	2,500	80%
Total 424 CHARITY	2,000	2,500	80%
425 EDUCATION			
425c New Member Orientation	0	250	0%
Total 425 EDUCATION	0	250	0%
435 TREASURER			
435b Office Expenses	952	552	173%
Total 435 TREASURER	952	552	173%
437 Credit Card Fees			
437e Square Up Inc.	501	1,500	33%
437f PayPal Fees	397	1,000	40%
Total 437 Credit Card Fees	897	2,500	36%
440 MISC/Special Events	10,486	9,500	110%
499 Contingency Fund	0	32	0%
Total Expense	87,119	147,325	59%
Net Ordinary Income	-11,094	0	100%
Net Income	-11,094	0	100%