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 12/01/23  
 Accrual Basis

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC  
 Income & Expense Compared to Annual Budget  
 July through November 2023

	<u>Jul - Nov 23</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense			
Income			
301.1 CAHIP-IE Dues	1,343	3,125	43%
303 MONTHLY MTG			
303a Mtg. Inc.	2,784	5,950	47%
303b Sponsor	2,044	2,800	73%
303c Opportunity Drawing	0	200	0%
Total 303 MONTHLY MTG	4,828	8,950	54%
307 SYMPOSIUM			
307a Sponsors	0	30,000	0%
307b Booth	0	15,000	0%
307d Attendee	0	10,000	0%
307e Prog. Ads	0	1,000	0%
Total 307 SYMPOSIUM	0	56,000	0%
308 GOLF			
308a Player	0	25,800	0%
308b Dinner	0	150	0%
308c Tee	0	700	0%
308d Auction	0	5,000	0%
308e Mulligans, Raffle, Putting	0	6,000	0%
308f Sponsors	0	10,000	0%
Total 308 GOLF	0	47,650	0%
313 MEDICARE SUMMIT			
313a Medicare Summit Inc	20,000	20,000	100%
Total 313 MEDICARE SUMMIT	20,000	20,000	100%
314 Corporate Partnership	3,000	0	100%
319 OTHER INCOME	3,575	11,600	31%
Total Income	32,746	147,325	22%
Gross Profit	32,746	147,325	22%
Expense			
403 MO. MEETING			
403a Facility	1,812	5,075	36%
403i Other	80	200	40%
Total 403 MO. MEETING	1,892	5,275	36%
407 SYMPOSIUM			
407b Site	1,600	17,000	9%
407d Spkr Fees	0	1,500	0%
407f Prizes	0	1,000	0%
407g Printing	0	300	0%
407i Program	0	1,100	0%
407j Registration	0	1,050	0%
407k Other	0	700	0%
Total 407 SYMPOSIUM	1,600	22,650	7%

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408 GOLF			
408a Facilities	0	10,000	0%
408b Meals & Drinks	0	8,500	0%
408c Awards	0	1,000	0%
408d Printing	0	100	0%
408f Prizes	0	1,300	0%
408g Other	0	400	0%
408h Charity	0	7,500	0%
Total 408 GOLF	0	28,800	0%
410 EXECUTIVE DIRECTOR			
410a Compensation	19,375	46,500	42%
Total 410 EXECUTIVE DIRECTOR	19,375	46,500	42%
412 EXEC. DIR. OFF. EXP.			
412a Postage	0	380	0%
412d Telephone	142	350	41%
412e Misc. Office Exp.	0	25	0%
Total 412 EXEC. DIR. OFF. EXP.	142	755	19%
413 MEDICARE SUMMIT			
413a Medicare Summit Expen...	1,871	2,500	75%
Total 413 MEDICARE SUMMIT	1,871	2,500	75%
414 MEDIA			
414c Website	703	850	83%
Total 414 MEDIA	703	850	83%
416 BOARD			
416a Meeting	234	200	117%
416b Misc Board Exp	0	200	0%
Total 416 BOARD	234	400	59%
417 PRESIDENT			
417b NABIP Capitol Conf /DC	0	300	0%
417c CAHIP CAP Summit/SAC	0	300	0%
417d NABIP Convention	0	300	0%
Total 417 PRESIDENT	0	900	0%
418 MEMBERSHIP			
418a Promotion	0	250	0%
Total 418 MEMBERSHIP	0	250	0%
419 LEGISLATION			
419b NABIP Capitol Conf/ DC	181	6,750	3%
419c CAHIP CAP Summit/SAC	1,200	4,200	29%
Total 419 LEGISLATION	1,381	10,950	13%

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420 PROFESSIONAL FEES			
420a Annual Review/990	3,165	2,875	110%
420c D & O Insurance	0	1,366	0%
420d Liability Insurance	550	550	100%
<b>Total 420 PROFESSIONAL FEES</b>	<b>3,715</b>	<b>4,791</b>	<b>78%</b>
421 CONVENTIONS			
421a NABIP Annual Convention	0	4,370	0%
<b>Total 421 CONVENTIONS</b>	<b>0</b>	<b>4,370</b>	<b>0%</b>
422 PAC			
422a CAHIP-PAC	0	2,000	0%
422c NABIP-PAC	0	1,000	0%
<b>Total 422 PAC</b>	<b>0</b>	<b>3,000</b>	<b>0%</b>
424 CHARITY			
424a Charity	0	2,500	0%
<b>Total 424 CHARITY</b>	<b>0</b>	<b>2,500</b>	<b>0%</b>
425 EDUCATION			
425c New Member Orientation	0	250	0%
<b>Total 425 EDUCATION</b>	<b>0</b>	<b>250</b>	<b>0%</b>
435 TREASURER			
435b Office Expenses	10	552	2%
<b>Total 435 TREASURER</b>	<b>10</b>	<b>552</b>	<b>2%</b>
437 Credit Card Fees			
437e Square Up Inc.	178	1,500	12%
437f PayPal Fees	73	1,000	7%
<b>Total 437 Credit Card Fees</b>	<b>251</b>	<b>2,500</b>	<b>10%</b>
440 MISC/Special Events	4,150	9,500	44%
499 Contingency Fund	0	32	0%
<b>Total Expense</b>	<b>35,325</b>	<b>147,325</b>	<b>24%</b>
<b>Net Ordinary Income</b>	<b>-2,579</b>	<b>0</b>	<b>100%</b>
<b>Net Income</b>	<b>-2,579</b>	<b>0</b>	<b>100%</b>