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12/30/23
Accrual Basis

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC

Income & Expense Compared to Annual Budget

July through December 2023

	<u>Jul - Dec 23</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense			
Income			
301.1 CAHIP-IE Dues	1,573	3,125	50%
303 MONTHLY MTG			
303a Mtg. Inc.	3,973	5,950	67%
303b Sponsor	2,456	2,800	88%
303c Opportunity Drawing	0	200	0%
Total 303 MONTHLY MTG	6,429	8,950	72%
307 SYMPOSIUM			
307a Sponsors	0	30,000	0%
307b Booth	0	15,000	0%
307d Attendee	0	10,000	0%
307e Prog. Ads	0	1,000	0%
Total 307 SYMPOSIUM	0	56,000	0%
308 GOLF			
308a Player	0	25,800	0%
308b Dinner	0	150	0%
308c Tee	0	700	0%
308d Auction	0	5,000	0%
308e Mulligans, Raffle, Putting	0	6,000	0%
308f Sponsors	0	10,000	0%
Total 308 GOLF	0	47,650	0%
313 MEDICARE SUMMIT			
313a Medicare Summit Inc	20,000	20,000	100%
Total 313 MEDICARE SUMMIT	20,000	20,000	100%
314 Corporate Partnership	3,000	0	100%
319 OTHER INCOME	3,575	11,600	31%
Total Income	34,577	147,325	23%
Gross Profit	34,577	147,325	23%
Expense			
403 MO. MEETING			
403a Facility	1,812	5,075	36%
403b Speakers	200	0	100%
403f Printing	85		
403i Other	96	200	48%
Total 403 MO. MEETING	2,193	5,275	42%

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407 SYMPOSIUM			
407b Site	1,600	17,000	9%
407d Spkr Fees	0	1,500	0%
407f Prizes	0	1,000	0%
407g Printing	0	300	0%
407i Program	0	1,100	0%
407j Registration	0	1,050	0%
407k Other	0	700	0%
Total 407 SYMPOSIUM	1,600	22,650	7%
408 GOLF			
408a Facilities	0	10,000	0%
408b Meals & Drinks	0	8,500	0%
408c Awards	0	1,000	0%
408d Printing	0	100	0%
408f Prizes	0	1,300	0%
408g Other	0	400	0%
408h Charity	0	7,500	0%
Total 408 GOLF	0	28,800	0%
410 EXECUTIVE DIRECTOR			
410a Compensation	23,250	46,500	50%
Total 410 EXECUTIVE DIRECTOR	23,250	46,500	50%
412 EXEC. DIR. OFF. EXP.			
412a Postage	0	380	0%
412d Telephone	171	350	49%
412e Misc. Office Exp.	0	25	0%
Total 412 EXEC. DIR. OFF. EXP.	171	755	23%
413 MEDICARE SUMMIT			
413a Medicare Summit Expen...	1,871	2,500	75%
Total 413 MEDICARE SUMMIT	1,871	2,500	75%
414 MEDIA			
414c Website	703	850	83%
Total 414 MEDIA	703	850	83%
416 BOARD			
416a Meeting	234	200	117%
416b Misc Board Exp	0	200	0%
Total 416 BOARD	234	400	59%
417 PRESIDENT			
417b NABIP Capitol Conf /DC	0	300	0%
417c CAHIP CAP Summit/SAC	0	300	0%
417d NABIP Convention	0	300	0%
Total 417 PRESIDENT	0	900	0%

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418 MEMBERSHIP			
418a Promotion	0	250	0%
Total 418 MEMBERSHIP	0	250	0%
419 LEGISLATION			
419b NABIP Capitol Conf/ DC	1,141	6,750	17%
419c CAHIP CAP Summit/SAC	1,200	4,200	29%
Total 419 LEGISLATION	2,341	10,950	21%
420 PROFESSIONAL FEES			
420a Annual Review/990	3,165	2,875	110%
420c D & O Insurance	0	1,366	0%
420d Liability Insurance	550	550	100%
Total 420 PROFESSIONAL FEES	3,715	4,791	78%
421 CONVENTIONS			
421a NABIP Annual Convention	0	4,370	0%
Total 421 CONVENTIONS	0	4,370	0%
422 PAC			
422a CAHIP-PAC	0	2,000	0%
422c NABIP-PAC	0	1,000	0%
Total 422 PAC	0	3,000	0%
424 CHARITY			
424a Charity	0	2,500	0%
Total 424 CHARITY	0	2,500	0%
425 EDUCATION			
425c New Member Orientation	0	250	0%
Total 425 EDUCATION	0	250	0%
435 TREASURER			
435b Office Expenses	10	552	2%
Total 435 TREASURER	10	552	2%
437 Credit Card Fees			
437e Square Up Inc.	214	1,500	14%
437f PayPal Fees	88	1,000	9%
Total 437 Credit Card Fees	302	2,500	12%
440 MISC/Special Events	4,150	9,500	44%
499 Contingency Fund	0	32	0%
Total Expense	40,541	147,325	28%
Net Ordinary Income	-5,964	0	100%
Net Income	-5,964	0	100%