

12:31 PM  
05/02/22  
Accrual Basis

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC  
Income & Expense Compared to Annual Budget  
July 2021 through April 2022

	Jul '21 - Apr 22	Budget	% of Budget
Ordinary Income/Expense			
Income			
301.1 IEAH Dues	2,233	3,075	73%
303 MONTHLY MTG			
303a Mtg. Inc.	4,745	7,900	60%
303b Sponsor	950	4,000	24%
303e Other Inc.	500		
Total 303 MONTHLY MTG	6,195	11,900	52%
307 SYMPOSIUM			
307a Sponsors	8,292	25,000	33%
307b Booth	6,106	17,850	34%
307d Attendee	180	8,100	2%
307e Prog. Ads	0	1,295	0%
307g Opportunity Drawing	0	815	0%
Total 307 SYMPOSIUM	14,578	53,060	27%
308 GOLF			
308a Player	0	13,000	0%
308b Dinner	0	236	0%
308c Tee	0	2,287	0%
308d Auction	0	2,902	0%
308e Mulligans, Raffle, Putting	0	4,717	0%
308f Sponsors	0	10,237	0%
Total 308 GOLF	0	33,379	0%
309 VANGUARD COUNCIL	0	4,800	0%
313 MEDICARE SUMMIT			
313a Medicare Summit Inc	20,300	10,000	203%
Total 313 MEDICARE SUMMIT	20,300	10,000	203%
314 Corporate Partnership	1,500	23,500	6%
319 OTHER INCOME	3,393	0	100%
Total Income	48,200	139,714	34%
Gross Profit	48,200	139,714	34%
Expense			
403 MO. MEETING			
403a Facility	2,120	7,500	28%
403b Speakers	1,500		
403i Other	267	150	178%
Total 403 MO. MEETING	3,887	7,650	51%

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC  
Income & Expense Compared to Annual Budget  
July 2021 through April 2022

	Jul '21 - Apr 22	Budget	% of Budget
<b>407 SYMPOSIUM</b>			
407b Site	14,825	20,000	74%
407d Spkr Fees	0	1,500	0%
407e Spkr Accom	0	800	0%
407f Prizes	0	1,600	0%
407g Printing	0	637	0%
407i Program	0	650	0%
407j Registration	241	400	60%
407k Other	373	1,600	23%
<b>Total 407 SYMPOSIUM</b>	<b>15,439</b>	<b>27,187</b>	<b>57%</b>
<b>408 GOLF</b>			
408a Facilities	0	9,055	0%
408b Meals & Drinks	0	10,336	0%
408c Awards	0	1,000	0%
408d Printing	0	106	0%
408f Prizes	0	1,200	0%
408g Other	0	1,200	0%
408h Charity	0	3,500	0%
<b>Total 408 GOLF</b>	<b>0</b>	<b>26,397</b>	<b>0%</b>
<b>409 VANGUARD COUNCIL</b>			
409a Facilities	0	1,000	0%
409b Meals	0	1,000	0%
<b>Total 409 VANGUARD COUNCIL</b>	<b>0</b>	<b>2,000</b>	<b>0%</b>
<b>410 EXECUTIVE DIRECTOR</b>			
410a Compensation	37,045	44,454	83%
<b>Total 410 EXECUTIVE DIRECTOR</b>	<b>37,045</b>	<b>44,454</b>	<b>83%</b>
<b>412 EXEC. DIR. OFF. EXP.</b>			
412a Postage	364	365	100%
412b Printing	0	200	0%
412d Telephone	239	365	65%
412e Misc. Office Exp.	0	20	0%
<b>Total 412 EXEC. DIR. OFF. EXP.</b>	<b>603</b>	<b>950</b>	<b>63%</b>
<b>413 MEDICARE SUMMIT</b>			
413a Medicare Summit Expen...	300		
<b>Total 413 MEDICARE SUMMIT</b>	<b>300</b>		
<b>414 MEDIA</b>			
414c Website	26	477	5%
<b>Total 414 MEDIA</b>	<b>26</b>	<b>477</b>	<b>5%</b>
<b>416 BOARD</b>			
416a Meeting	140	140	100%
<b>Total 416 BOARD</b>	<b>140</b>	<b>140</b>	<b>100%</b>

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC  
Income & Expense Compared to Annual Budget  
July 2021 through April 2022

	<u>Jul '21 - Apr 22</u>	<u>Budget</u>	<u>% of Budget</u>
417 PRESIDENT			
417b CAP Conf DC	<u>0</u>	<u>300</u>	<u>0%</u>
Total 417 PRESIDENT	0	300	0%
418 MEMBERSHIP			
418a Promotion	<u>100</u>		
Total 418 MEMBERSHIP	100		
419 LEGISLATION			
419b Capitol - DC	1,393	8,000	17%
419c Day@Hill-Sacramento	<u>0</u>	<u>4,800</u>	<u>0%</u>
Total 419 LEGISLATION	1,393	12,800	11%
420 PROFESSIONAL FEES			
420a Annual Review/990	4,000	2,875	139%
420c D & O Insurance	1,302	1,242	105%
420d Liability Insurance	<u>550</u>	<u>550</u>	<u>100%</u>
Total 420 PROFESSIONAL FEES	5,852	4,667	125%
421 CONVENTIONS			
421a NAHU	<u>0</u>	<u>6,000</u>	<u>0%</u>
Total 421 CONVENTIONS	0	6,000	0%
422 PAC			
422a CAHU-PAC	0	2,000	0%
422c NAHU-HUPAC	<u>0</u>	<u>1,000</u>	<u>0%</u>
Total 422 PAC	0	3,000	0%
424 CHARITY			
424a Charity	<u>500</u>	<u>0</u>	<u>100%</u>
Total 424 CHARITY	500	0	100%
425 EDUCATION			
425b DOI Fees	<u>35</u>	<u>200</u>	<u>17%</u>
Total 425 EDUCATION	35	200	17%
435 TREASURER			
435b Office Expenses	<u>650</u>	<u>750</u>	<u>87%</u>
Total 435 TREASURER	650	750	87%
437 Credit Card Fees			
437e Square Up Inc.	516	1,200	43%
437f PayPal Fees	<u>189</u>	<u>1,200</u>	<u>16%</u>
Total 437 Credit Card Fees	704	2,400	29%

INLAND EMPIRE ASSOC HEALTH UNDERWRITERS INC  
Income & Expense Compared to Annual Budget  
July 2021 through April 2022

---

	<u>Jul '21 - Apr 22</u>	<u>Budget</u>	<u>% of Budget</u>
440 MISC	2,225		
499 Contingency Fund	0	342	0%
Total Expense	68,899	139,714	49%
Net Ordinary Income	-20,699	0	100%
Net Income	<u>-20,699</u>	<u>0</u>	<u>100%</u>