

IEAHU BOD Meeting Minutes

DIEAHU Board of Directors Meeting			
10.5.2021	11:00am to 12:30pm	Zoom Meeting/Online	
Meeting called to order	11:10 am Kristie Scavarda & Yolanda Webb		
Invocation given by	Shelley Hoover		
Type of meeting	Monthly IEAHU Board of Directors Meeting		
SECRETARY/ROLE CALL & MINUTES	Shelley Hoover		
Chairpersons	Kristie Scavarda & Yolanda Webb		
Attendees*	Kristie Scavarda, Yolanda Webb, Pat Reaume, Shelley Hoover, Ashley Ingram, Craig Gussin, Henry Romero, Dawn Carroll, LaKeshia Kimble, Darlene Jackson, Dave Christensen, Eric Terrazas		
Minutes Approved*	FIRST:S Hoover	SECOND: A Ingram	AYES: All

PRESIDENTS REPORT			
	KRISTIE SCAVARDA & YOLANDA WEBB		
Discussion	Yolanda spoke to Cerrina a member of Norma Torres's Staff regarding a Senior Preparedness event. She asked if she was open to an in-person event. She is open to the idea. We need to come up with a topic.		
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

VOTING ITEMS			
	September 7 th 2021 Minutes & Financial Reports		
Discussion			
FIRST: S Hoover	SECOND: H Romero	AYES: All	NAYS:

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OLD BUSINESS			
	<ul style="list-style-type: none"> BOD Meetings In-Person starting November 2nd @ HRBC Insurance in Riverside Senior Summit Update 		
Discussion	Dawn will send out the physical address (HRBC & ARA) and the zoom information.		
No final numbers for the summit yet. The bill from Pechanga needs some adjustments. 710 attendees			
Conclusions			
FIRST	SECOND:	AYES:	NAYS:
Action Items	Person Responsible		Deadline

NEW BUSINESS			
	<ul style="list-style-type: none"> PAC Chair Update – Introduce Craig Gussin Chapter Programs – January through June 2022 Additional Webinar/Educational Series – Topics: Emergency Preparedness & Agent Commission Disclosure December Charity Event March 2022 Annual Symposium/CE Day 		
Discussion	Craig Gussin has stepped up to be our PAC Chair. Welcome to the Board!		
Craig has had a long history with the organization on both the state and local level.			
Additional Webinar/Educational Series. What does education of the agent look like & what topics are relevant			
So many changes are on the horizon & we need to be the source of education for the agents.			
We may survey the members to get input for future training. The committee is working on this.			
Henry has several training programs for enhanced Medicare sales. Will schedule the series during 1 st quarter			
December Charity event is set for December 9th. RCH does require vaccinations or recent testing and masks.			
Dickerson to sponsor. Charity will be Alex's Way. Nazareth has scheduled the event. Evening/Social event.			
Symposium – Darlene, Henry, Ashley, Craig volunteered to help Shari on the Symposium Committee.			
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible		Deadline

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TREASURER REPORT			
	PAT REAUME reporting.		
Discussion	Please see Treasurer's reports attached to this report. Dawn is working on the Chapter tax review. Dawn is going to check to see if an annual audit is necessary and will report back.		
Conclusions			
FIRST: S Hoover	SECOND: H Romero	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

PRESIDENT ELECT REPORT			
	SHARI BOYCE excused – written report presented.		
Discussion	Please see written report attached.		
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

MEMBERSHIP & RETENTION REPORT			
	DAVID CHRISTENSEN reporting. ERIC TERRAZAS present.		
Discussion	We have 6 new members and 133 members total. 14 billed not paid. Eric will reach out to the dropped members.		
FIRST:	SECOND:	AYES	NAYS:
Action Items	Person Responsible	Deadline	

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PROFESSIONAL DEVELOPMENT REPORT			
DARLENE JACKSON reporting.			
Discussion			
Please see attached report for the meeting scheduled.			
Topics are decided and we need sponsorships			
Cyber Security			
Selling Small Group			
Enrollment Platforms			
Panel Discussion GA's			
Ethics			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items		Person Responsible	Deadline

LEGISLATION REPORT			
ASHLEY INGRAM reporting.			
Discussion	Adopt-a-Leg - We are sending out memos to our legislators to build a relationship		
People under 150% of FPL on bronze plans are being moved from Bronze to Silver plans for IFP			
COBRA subsidies expire 9/30. Very little happening on the federal level. Compensation disclosure is set for December 2021. We are hoping for delays in the implementation as there is little structure to the action.			
Surprise billing is another issue being addressed. Part 2 is being released. Regulations are for Group Health Plans.			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items		Person Responsible	Deadline

PAC REPORT			
CRAIG GUSSIN reporting.			
Discussion	We need to make sure all board members contribute to CAHU and HUPAC.		
Craig is pulling reports. Craig will be sending email to members.			
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items		Person Responsible	Deadline

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COMMUNICATIONS & MEDIA REPORT

	SHARI BOYCE excused – written report presented.		
Discussion	Dawn reported for Shari. Newsletter will go out this Friday and she is looking for pictures and stories. Dawn suggested we have a Leg update. Info will also be posted on Social Media		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

AWARDS REPORT

	YOLANDA WEBB reporting.		
Discussion	Yolanda has asked each of us to submit pictures for awards submission.		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

MEDICARE REPORT

	YOLANDA WEBB reporting.		
Discussion	Numbers are not finalized yet. We had 710 attendees. We should have numbers in November		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

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VANGUARD COUNCIL REPORT			
	TIM FLORES excused.		
Discussion	Tim and Ashley are meeting this week to discuss/plan the Casino Night.		
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

COMMUNITY SERVICE			
	DAVID DUTCHOVER absent.		
Discussion			
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

ADJOURNED	
Meeting called to adjourn by	Motion to adjourn by Shelley Hoover
Second by	Pat Reaume
Time:	12:45 pm

President Elect Report

Chair: _____ **Date:** 10/5/2021

Symposium Committee Members: _____

NAHU Pacesetter Blueprint GOALS:	Points Possible	Points Earned YTD	Expected Completion Date	Completed
Chapter represented at NAHU Leadership Program at Capitol Conference	President Elect - 150 pts		02/2020	
Chapter Board members attended a state-sponsored strategic planning session 2020. Need to obtain a copy of the CAHU meeting minutes that specifically state that is was the Strategic Planning Meeting (Leadership training does not count)	50 Pts (Max 50)		06/2020	
Work with Professional Development. Host a local Sales Symposium or CE Seminar. Must be a special event offering multiple CE credits and is NOT a legislative conference or a regular membership meeting. Documentation must include at least 2 of the following: Pre AND post Board Meeting Minutes; Flyers or Announcements; Published Agenda or Program; CE Certifications; Newsletter announcement(s); Registration Forms or list of attendees	100 Pts (Max 100)		02/2020	
Work with President. Hold a Local Chapter New Officer / Leadership Training Workshop. Provide a copy of meeting minutes outlining duties of each position and content of meeting; Regular board meetings are not considered leadership training or workshop; This is NOT Strategic Planning - local chapters are responsible for leadership training.	75 Pts (Max 75)		?? Possibly after Sept BOD for 30 Mins	
Work with Professional Development. Number of NAHU-sposored classroom certification programs or NAHU Live CE programs hosted. NAHU-sponsored certification programs are: Benefit Account Manager; Benefit Technology; Consumer Directed Healthcare; Medicare; Self Funded; Advanced Self Funded; PPACA; Voluntary; Wellness. Provide both of the following items: Promo flyers - include date, location and type of audience; Post Board minutes; CE sign-in sheets	25 Pts each (Max 75)		3/2020 (at Symposium)	
Work with Awards. Hold a Local Chapter Recognition event for chapter award recipients, new REBC designees, membership recruiters, HUPAC donors & LPRT qualifiers. Document with at least 2 of the following: Board minutes; Announcement or newsletter article; Copy of published "calendar of events"; Website notices with date of recognition program; Printed program listing members to be recognized; Program does not have to be a stand alone event, however must merit time and agenda/flyer recognition	75 Pts (Max 75)		3/2020 (at Symposium)	

Report of Activities this Month:
Set up doodle poll and sent to potential committe members and others who have expressed interst in helping with the "Expo".
Will met next week to start with ideas and planning, event will be held at Riverside Convention center.

Action Items or Follow-Up	Assigned to	Deadline
Main Speaker Idea I have is Andy Neary- Check him out and his content on LinkedIn.		
He is charasmatic, funny, will keep the audience ENGAGED, and his content is relevant and an speak generations and advisors that make up our amazing chapter		
Vanguard to host an event	Tim	

Next Committee Meeting Scheduled: TBD **Submitted by:** Shari Boyce

Legislative Committee Report

Chair: _____ **Date:** _____

Vice Chair: _____

Committee Members: _____

NAHU Pacesetter Blueprint GOALS:	Points Possible	Points Earned YTD	Expected Completion Date	Completed
Legislative Chair attending NAHU DC Capitol Conference February 2020	75 Pts (Max 75)		02/2020	
Active Committees: Legislation. Provide individual committee reports or board meeting minutes to show active committee	5 Pts each (Max 40)		Monthly or Quarterly	
Provide a separate membership meeting devoted to legislative issues. This is a special meeting or program presented to the membership; This meeting can only be used once for point purposes; A legislative "mixer" is not considered to be a legislative content meeting; Documentation must include a special meeting announcement or chapter newsletter article	50 Pts (Max 50)		04/2020	
Work with Professional Development. Host "Health Insurance Awareness" day program. Documentation must include the date, time & place of event; For tools to assist the chapter - reference NAHU website - Media Tools	100 Pts (Max 100)		TBD	
Need to Achieve Triple Crown 100% Board Participation. 2 New Enrolled Members, 2 NAHU Operation Shout Outs, HUPAC Contributor	100 Pts (Max 100) if all BOD participate		03/2020	

Report of Activities this Month:

Action Items or Follow-Up	Assigned to	Deadline
Set up doodle poll and sent via email to potential committee members and others who have expressed interest in helping with the "Expo".		
Will met next week to start with ideas and planning, event will be held at Riverside Convention center.		

Next Committee Meeting Scheduled: _____ **Submitted by:** _____

Use social media to enhance the chapter's public presences. Facebook, LinkedIn, Twitter, Instagram, YouTube or other video streaming platforms. Screen shot of social media page or link to post. Additional points per application each time NAHU content is tagged. Document with a screen shot of each qualifying post (multiple posts per page are OK), or link to post. Additional points per applications for each chapter/industry related post. Document the additional application with screen shot of each qualifying posts per page are OK), or link to post	10 pts each (Max 50)		03/2020	
Need to Achieve Triple Crown 100% Board Participation. 2 New Enrolled Members, 2 NAHU Operation Shout Outs, HUPAC Contributor	100 Pts (Max 100) if all BOD participate		03/2020	

Report of Activities this Month:
Put the REBC Designation in the newsletter this month for points, please send me anything you would like to promote so I can add to the newlsetter. Newsletter will go out this Friday morning. Any pictures, events or good work you are doing in your
community or in your curnet position. I'd like to highlight you on our Social Media! Let me know what's going on!
LEg-anything that I should highlight? I will put the PAC QR code on the newsletter as well. Any good q4 humor, quotes, articles
I'd love to share them feel free to share with me at sboyce@aflac.com

Action Items or Follow-Up	Assigned to	Deadline

Next Committee Meeting Scheduled:	Submitted by:
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Did radio appearance with The Unforgettables- Yay points

Action Items or Follow-Up	Assigned to	Deadline
I'd like to request if anyone would like to write an article I can submit to our media contacts?		
Would anyone like to do that? OR create a few talking points around open enrollment coming up and I can draft an article around those points?		

Next Committee Meeting Scheduled:	Submitted by: Shari Boyce
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