

# IEAHU BOD Meeting Minutes

IEAHU Board of Directors Meeting						
<b>10.1.2019</b>	<b>11:00am to 1:00pm</b>	<b>AGA Conference Room, Riverside CA</b>				
Meeting called to order	11:05 am					
Invocation given by	Ray Musser					
Type of meeting	Monthly IEAHU Board of Directors Meeting					
<b>SECRETARY/ROLE CALL &amp; MINUTES</b>						
Chairperson	Ashley Ingram					
Attendees	Ashley Ingram, Denise Davis, Eric Terrazas, Fern Musser, Dawn Carroll, Pat Reaume, David Dutchover, Shelley Hoover, Ray Musser, Yolanda Webb, Shari Boyce  On phone/GoToMeeting: Kristie Scavarda, David Christensen, Tim Flores,					
Minutes Approved	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; border: 1px solid black;">FIRST: Pat Reaume</td> <td style="width: 33%; border: 1px solid black;">SECOND Denise Davis</td> <td style="width: 33%; border: 1px solid black;">AYES: all</td> </tr> </table>			FIRST: Pat Reaume	SECOND Denise Davis	AYES: all
FIRST: Pat Reaume	SECOND Denise Davis	AYES: all				

PRESIDENT'S REPORT			
	ASHLEY INGRAM reporting.		
Discussion	Requested the committees to provide the updates for each committee to prepare for CAHU updates. CAHU will purchase the listing of agents and will disseminate according to each area.		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

PRESIDENT ELECT'S REPORT			
	DAVID DUTCHOVER reporting.		
Discussion	David and his committee are already meeting to prepare for the 2020 Symposium. Clarity 20/20 is the tag line for the event. 3 tracks for the event - technology, Medicare and sales best practices. Written report submitted by David and a video to start promoting the event.		
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

# IEAHU BOD Meeting Minutes

## TREASURER REPORT

PAT REAUME reporting.			
Discussion	Dawn presented for Pat. Financial reports were presented for review by the board. Copies are included in our records.		
Conclusions			
FIRST: Shelley Hoover	SECOND: Pat Reaume	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

## VOTING ITEMS

Discussion			
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

## VANGUARD REPORT

TIM FLORES reporting.			
Discussion	A Vanguard event will be planned for after the first of the year and Tim will be looking for sponsors.		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

# IEAHU BOD Meeting Minutes

MEMBERSHIP & RETENTION REPORT			
DAVID CHRISTENSEN reporting.			
Discussion	Report presented by David Christiansen. We have had 21 new members this year (January - Sept 2019). We have 9 lapsed members and Adriana is following up with them.		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items		Person Responsible	Deadline

PROFESSIONAL DEVELOPMENT REPORT			
DENISE DAVIS reporting.			
Discussion	Denise reported that EASE is the sponsor for the October meeting. We have 20+ registered for next Week's event. February will be the DOL presentation and we want to encourage brokers to bring their clients. April will be Telemedicine. May W&B will address How to grow your Book of Business. Dawn added a 'Live from NAHU' event in November Which will be a free event and limited space for 45 attendees hosted at AGA. It has a CAHU CE # and attendees can earn		
Conclusions	CE credit. Will request Kathy C. to follow up with filing this course with CAHU.		
FIRST:	SECOND:	AYES: All	NAYS:
Action Items		Person Responsible	Deadline

COMMUNITY SERVICE REPORT			
ERIC TERRAZAS reporting.			
Discussion	1200 community members were given free dental care. Eric volunteered at the event. The Unforgettables has a New Years Eve Walk we will be participating in. Eric will work with Shelley and Denise to connect with Steven's Hope for Children for the December luncheon.		
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items		Person Responsible	Deadline

# IEAHU BOD Meeting Minutes

COMMUNICATIONS REPORT			
	SHARI BOYCE reporting.		
Discussion	Shari shared that she is actively seeking committee members. She has been discussing with members As to why they aren't participating. She attended the leadership training. She is asking all chairs to provide highlight information to be used for the newsletter. Reminder for all of us to take pictures to use to share with the community.		
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

LEGISLATION REPORT			
	KRISTIE SCAVARDA reporting.		
Discussion	Presented by Ashley Ingram, and a copy of the report is attached. Dynamex was signed by the Governor in September. AB 651 Air Ambulance balance billing is getting traction. AB1309 Extended the enrollment period to 1/31. We support this extension.		
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

PAC REPORT			
	JOE HENEHAN absent.		
Discussion			
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

# IEAHU BOD Meeting Minutes

AWARDS REPORT			
	YOLANDA WEBB reporting.		
Discussion	CAHU has completed the awards selection and they will be presented in Costa Mesa, Oct 4 <sup>th</sup> . Then we have DC and they have awards presented as well. Pacesetter submission is on track.		
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items		Person Responsible	Deadline

MEDICARE REPORT			
	YOLANDA WEBB reporting.		
Discussion	We are still settling out the finances and billing to Pechanga. Yolanda is being recognized for her work on the Senior Summit nationally. 2020 the event will be held at Pechanga. 2021 will likely be moved to another location.		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items		Person Responsible	Deadline

GOLF COMMITTEE REPORT			
	BRYAN LENTZ absent.		
Discussion			
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items		Person Responsible	Deadline

# IEAHU BOD Meeting Minutes

HOSPITALITY COMMITTEE REPORT			
	OPEN		
Discussion	We are still searching for a Hospitality Chair		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

MEDIA REPORT			
	OPEN		
Discussion	Shari Boyce will include this in her scope of the Communications committee		
Conclusions			
FIRST:	SECOND:	AYES:	NAYS:
Action Items	Person Responsible	Deadline	

OLD BUSINESS			
Discussion	We entered into a discussion regarding prayer at our events. We have no desire to offend members Because of our practice of praying as part of our tradition and core beliefs as a chapter, we will continue.		
Conclusions			
FIRST:	SECOND:	AYES: All	NAYS:
Action Items	Person Responsible	Deadline	

# IEAHU BOD Meeting Minutes

NEW BUSINESS			
	<b>CREDIT CARD FEES - Dawn Carroll</b>		
<b>Discussion</b>	We will need to start adding a credit card fee going forward. We will always offer the ability to not pay a fee by paying cash or check. There is a significant cost for sponsorships when they are paid by credit/debit card. CAHU has been the provider of choice for filing CE credits. CAHU is charging .65 per participant when we file classes with them.		
<b>Conclusions</b>			
<b>FIRST:</b>	<b>SECOND:</b>	<b>AYES:</b>	<b>NAYS:</b>
<b>Action Items</b>	<b>Person Responsible</b>	<b>Deadline</b>	

ADJOURNED	
<b>Meeting called to adjourn by</b>	Shelley Hoover
<b>Second by</b>	Pat Reaume
<b>Time:</b>	1:00 pm

ADDITIONAL NOTES	

Dave Dutchover  
Symposium Update

Committee Team

Dawn Carol, Joe Henehan, Adriana Mendieta, Josh Prince, Kristie Scavarda, Yolanda Webb

We have had 3 meetings to date to discuss keynote speakers, name of the event, focus of the event and the logistics.

Name:

Clarity 2020 Symposium - Leadership – Trust – Vision. We doing a play on words from 20/20 vision.

The focus of the event is to provide participants with the tools, resources and services to help the lead into the future with courage, vision and to win. To provide clarity for their businesses, to improve their leadership skill sets, to create trust and to realize and implement their vision.

We have 2 main goals for the event -

- 1) Bring value to all participants through a series of break out sessions and partner resources. For the series we are planning on having 3 tracks - technology track, medicare track, best practices for things like creating a brand, social medicare, sales tips and strategies. This would include 3 areas to help our members and non members to attract and retain their book of business, to implement and create new opportunities and improve their businesses.
- 2) Highlight our carriers, GA and resource partners for the invest and sponsoring of the symposium.

Date: March 10, 2020

Riverside Convention Center

Key Note Speakers: Narrowed it down to 2 and the team will be voting today once we have confirmed the costs of associated with the event.

The two individuals we are considering

Rob Neilson from All American Leadership based in Newport Beach. They provide leadership training to employers throughout the country. The unique spin on their organization is that their faculty members are all high ranking military officers. They help organizations create high performing cultures. Things that are important to them – leadership – trust and vision.

<http://www.allamericanleaders.com>

Brian Wagner is from NDesign based Ohio. They provide web design, strategy and technology to connect your brand with your audience. The interesting thing about Brian is that he the went blind and as result found his vision. His talk is on having a radical vision by adapting to change and implementing their vision.

<https://www.aradicalvision.com>

Action Items or Follow-Up	Assigned to	Deadline
Follow-up with Shelly regarding December Luncheon and Charity (Stephens Hope) Program		

## Professional Development Committee Report

<b>Chair:</b> Denise Davis	<b>Date:</b> 10/1/2019
<b>Vice Chair:</b>	
<b>Committee Members:</b> LaKeshia Kimble, Brandi Potlongo, Julie Farquhar, Lisa Stanson	

NAHU Pacesetter Blueprint GOALS:	Points Possible	Points Earned YTD	Expected Completion Date	Completed
<b>Additional registered attendees at NAHU DC Capitol Conference February 2020</b>	5 Pts each (Max 50)		02/2020	
<b>Active Committees: Professional Development.</b> Provide individual committee reports or board meeting minutes to show active committee	5 Pts each (Max 40)	5	Monthly or Quarterly	10/1/19
<b>Work with President Elect. Host a local Sales Symposium or CE Seminar.</b> Must be a special event offering multiple CE credits and is NOT a legislative conference or a regular membership meeting. Documentation must include at least 2 of the following: Pre AND post Board Meeting Minutes; Flyers or Announcements; Published Agenda or Program; CE Certifications; Newsletter announcement(s); Registration Forms or list of attendees	100 Pts (Max 100)		02/2020	
<b>Work with Exec Admin. Regularly scheduled local membership meetings.</b> Documentation must include at least 2 of the following for each meeting claimed: Newsletter article; Flyers; Post Board Minutes; Web posting or CE sign-in sheets; Special meetings do not qualify as on of the local membership meetings; Events & activities are only counted once	12 Pts each (Max 120)		03/2020	
<b>Work with Leg. Host "Health Insurance Awareness" day program.</b> Documentation must include the date, time & place of event; For tools to assist the chapter - reference NAHU website - Media Tools	100 Pts (Max 100)		TBD	
<b>DOI approved Continuing Education hours offered by the chapter.</b> Document with a flyer with course name, course number, course date and number of CE hours AND at least 2 of the following items: Copy of approved course CE Certification (vouchers are not acceptable); sign-in sheets; Post event board meeting minutes showing that the event actually occurred	5 Pts each (Max 175)		03/2020	
<b>Work with Communications. Conduct an overview of NAHU website at chapter meeting.</b> Provide at least 2 of the following items: Promo flyers (needs to include event date); Articles; Emails to the membership; Board minutes (needs to include date the event occurred)	50 Pts (Max 50)		12/2019	
<b>Work with President Elect. Number of NAHU-sponsored classroom certification programs or NAHU Live CE programs hosted.</b> NAHU-sponsored certification programs are: Benefit Account Manager; Benefit Technology; Consumer Directed Healthcare; Medicare; Self Funded; Advanced Self Funded; PPACA; Voluntary; Wellness. Provide both of the following items: Promo flyers - include date, location and type of audience; Post Board minutes; CE sign-in sheets	25 Pts each (Max 75)		3/2020 (at Symposium)	
<b>Need to Achieve Triple Crown 100% Board Participation.</b> 2 New Enrolled Members, 2 NAHU Operation Shout Outs, HUPAC Contributor	100 Pts (Max 100) if all BOD participate		03/2020	

### Report of Activities this Month:

Luncheon schedule outlined with speakers and topics for 2019-2020 term.

Sept. EASE/Sponsor EASE - Becoming a Feared Competitor - November Dark

December - Charity Program- Stevens Hope - Dickerson Employee Benefits Sponsor

Jan. TASC - The New ICHRA - TASC Sponsor

Feb. DOL - What to Expect During and Audit - Sponsor - Cal Choice

April - Wellness & Telemedicine - Rogers Benefits Sponsor -

**See More Below**

Follow-up with Dawn Regarding Nov. Webinar -		
Follow-up with David D. to research and select CE courses for sales symposium		
Complete speaker request form to secure legislative lobbyist for June 2020 lunch		
Promote Feb. lunch as an opportunity for Brokers to bring a client along		
TASC applying for CE credit for Jan. 2020 luncheon.		
<b>Next Committee Meeting Scheduled:</b> October 4th	<b>Submitted by:</b> Denise Davis	

**May** - Paul Roberts - How to Grow Your Book of Business - Tools for Business Success - Word & Brown Sponsor

**June** - Faith Borges/Mike Belote (TBD) Legislative Update - Sponsor (TBD)

CE Credits:

(Jan, April, May)

Sales Summitt \_ Possible 3 Credits

# Membership Committee Report

<b>Chair:</b> David O. Christensen	<b>Date:</b> 10.1.2019
<b>Vice Chair:</b> Adriana Mendieta	
<b>Committee Members:</b>	

NAHU Pacesetter Blueprint GOALS:	Points Possible	Points Earned YTD	Expected Completion Date	Completed
<b>Additional registered attendees at NAHU DC Capitol Conference February 2020</b>	5 Pts each <b>(Max 50)</b>		02/2020	
<b>Active Committees: Membership.</b> Provide individual committee reports or board meeting minutes to show active committee	5 Pts each <b>(Max 40)</b>		Monthly or Quarterly	
<b>Hold new member orientations, separate from membership meetings.</b> Documentation must include at least one of the following as documentation: List of attendees; Post event Board meeting minutes; Agenda; Website notice; Flyers	10 Pts each <b>(Max 60)</b>	10 Pts	03/2020	
<b>Work with Vanguard. Establish or continue a New Agent Outreach Program to mentor and recruit new agents into industry.</b> Documentation must include at least 2 of the following: Flyers; Invitations; Minutes that show the activity that occurred with this project; Can be a state-coordinated program	100 Pts <b>(Max 100)</b>		03/2020	
<b>Work with Communications. Conduct a Member Needs Survey - separate from evaluation sheets distributed at events or meetings.</b> Documentation must include ALL of the following: Copy of the dated survey; Survey results	50 Pts <b>(Max 50)</b>		09/2020	
<b>Sponsor chapter membership campaign/contest.</b> Document with both of the following: Event Board minutes; Announcements or promotional flyers. NOTE: If campaign or contest, it must last 3-6 months - can span two award years however must start in the current award year period	75 Pts each <b>(Max 150)</b>		08/2019	
<b>Net membership gain.</b> Net Gain Determined at August IEAHU Board Meeting	1% to 5% = 10 pts; 6% to 10% = 50 pts; 11% to 15% = 100 pts; 16% to 20% = 150 pts; 21% or more = 200 pts <b>(Max 200)</b>		03/2020	
<b>Percentage of Membership enrolled in NAHU's bank draft program</b>	10% to 20% = 10 pts; 21% to 40% = 50 pts; 41% to 60% = 100 pts; 61% to 80% = 150 pts; 81% or more = 200 pts <b>(Max 200)</b>		03/2020	
<b>Work with Vanguard. Establish/maintain mentor program for new members.</b> Document with at least two of the following criteria: Board minutes; Program outlines; Committee reports; Flyers; Attendance list	50 Pts <b>(Max 50)</b>			
<b>Need to Achieve Triple Crown 100% Board Participation.</b> 2 New Enrolled Members, 2 NAHU Operation Shout Outs, HUPAC Contributor	100 Pts <b>(Max 100)</b> if all BOD participate		03/2020	

<b>Report of Activities this Month:</b>
As of January 2019 we have 21 new members. We gained 6 new members in September. On September 30th Adriana sent out 9 "Don't Lapse!" and 35 Renew Today! Letters. See other attachments for reports from NAHU. I will be following up with phone calls.

<b>Action Items or Follow-Up</b>	<b>Assigned to</b>	<b>Deadline</b>
----------------------------------	--------------------	-----------------


**Next Committee Meeting Scheduled: October 4th**

**Submitted by: David O Christensen**



IEAHU Membership &lt;ieahumembers@gmail.com&gt;

---

**IEAHU Membership Is Here For You - Renew Today!**

1 message

**IEAHU Membership** <ieahumembers@gmail.com>

Mon, Sep 30, 2019 at 9:16 PM

To: IEAHU Membership &lt;ieahumembers@gmail.com&gt;

Bcc: info@deleonandassociates.com, ronb@arainsurance.com, bbean@alliant.com, jbriggs@henehan.com, info@doradoinsurance.com, rdresser@gmail.com, r.duncan@rdbenefits.com, jon.evans3@verizon.net, nick@matchplayservices.com, dgreene@uia.net, sherrig@benezbizworksites.com, Richard Hawkins <richard@richardhawkins.com>, joe@henehan.com, Ashley Ingram <ashley@delaneyins.com>, CJimison@jimisoninsurance.com, ljohnson@glfagency.com, David Johnston <dnjohnston4406@aol.com>, linda@lindalawyer.com, gclitchfield@gmail.com, jill.mattern@wellpoint.com, don\_mcdonald@pacificadvisors.com, jami@thehealthinsurancelady.com, ray@ptlinsurance.com, mary@penainsurance.net, pringle.ins@verizon.net, michol.reed@hubinternational.com, creidhead@henehan.com, salcidodn@yahoo.com, eric@ccgemail.us, Fenella Stevens <fenellastevens@gmail.com>, Edwards@henehan.com, Avega925@yahoo.com, Yolanda Webb <yolandaw1@outlook.com>, maryjaneweber@morganandfranz.com, Maura.X.Zamarripa@healthnet.com

Dear Valued IEAHU Member,

We noticed you haven't renewed your IEAHU membership. Is there anything we can do you help you with this process? As a reminder, [here are some reasons](#) why members feel it is *more important now than ever* to continue membership:

- Promotion of Effective Legislation
- Access to Compliance Tools & Resources
  - DOI Information & Updates
- Professional Development & Training
  - Discounted CE Courses
- Networking with Other Insurance Professionals
  - Access to Discounted Wellness Programs
- Access to Client Management, Sales, & Marketing Tools
  - Discounted Business & Personal Services

[Click here to renew your membership today!](#)

Thank you - IEAHU Membership

<http://www.ieahu.org/membership.php> (866) 922-8387

**Our mailing address is:**

PO Box 11088  
San Bernardino, CA 92423-1088



INLAND EMPIRE ASSOCIATION  
OF HEALTH UNDERWRITERS



IEAHU Membership <ieahumembers@gmail.com>

---

## IEAHU Membership Is Here For You - Don't Lapse!

1 message

---

**IEAHU Membership** <ieahumembers@gmail.com>

Mon, Sep 30, 2019 at 9:09 PM

To: IEAHU Membership <ieahumembers@gmail.com>

Bcc: Fordbenefitsgroup@gmail.com, John@goodhealthquotes.com, David Hubler <David@hublerins.com>, mendenezinsurance@gmail.com, aortiz@californiafs.com, jrccr@gmail.com, bente23@msn.com, alex@goldencompassinsurance.com, Tyler Zell <tyler.zell@standard.com>

Dear Former IEAHU Member,

We are sorry to lose you as a IEAHU member! Is there anything we could have done to keep you? We would love to see you back and active with IEAHU. Please let us know how we can help you and your business. Changed your mind? It's not too late to **renew today!**

Thank you!  
IEAHU Membership  
<http://www.ieahu.net> (866) 922-8387

**Our mailing address is:**  
PO Box 11088  
San Bernardino, CA 92423-1088



First_Nam	Last_Nam	Company	Join_Date	Email	Home_Phone	Work_Phone
1 Ryan	Bunch	Aetna, a CVS Health Company	January-19	ryanbunch@gmail.com	(714) 642-5681	(714) 642-5681
2 Eric	Terrazas	United Concordia Dental	January-19	eric.terrazas@ucci.com		(714) 401-0375
3 Dulce	Tee Sy	AGA	February-19	dteesy@appliedga.com	(323) 439-3572	(323) 439-3572
4 Kim	Swerner	Morgan & Franz	March-19	Kzwner@morganandfranz.com	(909) 557-5531	(909) 980-1194
5 Breanna	Angus	ChurchWest Insurance Services	March-19	breanna@churchwest.com	(909) 289-5064	(800) 843-6054
6 Alyssa	Coe	The Hartford	March-19	alyssa.coe@thehartford.com		(858) 754-7227
7 Marian	Lencioni	Aflac - Inland Impire Region	March-19	marian_lencioni@us.aflac.com	(909) 239-3774	(909) 239-3774
8 Crystal	Bishop	Allstate Benefits	March-19	crystal.bishop@allstate.com		(951) 233-8622
9 Michael	Burke	CCSB	March-19	mburke@pinnacletpa.com		(949) 481-2222
10 Stephanie	Clawson	Morgan & Franz	March-19	sclawson@morganandfranz.com		(909) 980-1194
11 Edward	Pena	EPR Insurance Services, Inc.	March-19	epena@EPRInsurance.com		(951) 763-8810
12 Luis	Perez	Colonial Life Ins.	March-19	AzusaLuisP@yahoo.com		626 224 2837
13 Joshua	Prince	CAP Insurance Services	March-19	jprince@capinsurance.net	(909) 636-6588	(909) 590-4405
14 Shari	Boyce	Aflac-Small Business	April-19	shari_boyce@us.aflac.com		951-444-5873
15 Dennis	Link	UnitedHealthcare CA	August-19	dennis.link@uhc.com		949.547.0381
16 Diane	Barrera	Prospect Medical	September-19	diane.barrera@prospectmedical.com		957-805-7465
17 Sandra	Deleon	Deleon Insurance Agency	September-19	sandy@deleoninsurance.com	909-297-9690	909-297-9690
18 Ralph	Dickinson	TermTeam EZ Life	September-19	termteam@yahoo.com		760-347-7990
19 Pamela	Leonard	Healthcare Matters Insurance Servi	September-19	healthcarematters@verizon.net		(951) 894-6294
20 Jan	Northcutt		September-19	jn@confortfirst.us	714-505-3353	714-401-6347
21 Cindy	Smits	Cutting Insurance	September-19	cutting.smits@verizon.net	909-985-0393	(909) 241-1011

1	German	Arguedas	De Leon & Associates Insurance Services, Inc	March-03	This Month - past due	info@deleonandassociates.co	Auto-Pay	(951) 780-0100	
2	Ron	Baltazar	Amorelli Rosemann & Assoc. Ins Services	August-17	This Month - past due	ronb@arainsurance.com	Auto-Pay	(909) 987-7600	
3	Brian	Bean	Alliant Insurance Services	October-94	This Month - past due	bbean@alliant.com		(909) 474-8720	
4	Jonathan	Briggs	The Henehan Company	March-17	This Month - past due	jbriggs@henehan.com	Auto-Pay	(909) 383-7040	
5	Ernest	Dorado	Ernest Dorado Insurance Services	December-13	This Month - past due	info@doradoinsurance.com	Auto-Pay	(909) 593-8923	
6	Robert	Dresser	Western Pacific Employee Benefits	April-03	This Month - past due	rdresser@gmail.com	Auto-Pay	(626) 294-9461	
7	Robert	Duncan	RD Benefits Group	October-99	This Month - past due	r.duncan@rdbenefits.com		(626) 931-0010	
8	Jon	Evans		September-14	This Month - past due	jon.evans3@verizon.net	Auto-Pay	(951) 244-7924	
9	Nicholas	Felter	Match Play Insurance & Financial Services	July-18	This Month - past due	nick@matchplayservices.com	AUCC	(626) 488-9592	(888) 315-1607
10	Dennis	Greene	Dennis K. Greene, Inc.	October-02	This Month - past due	dgreene@uia.net		(909) 625-7851	
11	Sherr	Guedea	Benebiz, LLC	January-11	This Month - past due	sherrig@benebizworksite.con	Auto-Pay	(951) 273-3495	
12	Richard	Hawkins	Richard Hawkins Insurance Services	October-90	This Month - past due	richard@richardhawkins.com	Auto-Pay	(951) 788-7731	
13	Joseph	Henehan	The Henehan Company	October-03	This Month - past due	joe@henehan.com	Auto-Pay	(909) 383-7040	
14	Ashley	Ingram	Delaney Insurance Agency, Inc	April-13	This Month - past due	ashley@delaneyins.com	Auto-Pay	(909) 481-7222	
15	Charles	Jimison		September-12	This Month - past due	CJimison@JimisonInsurance.c	Auto-Pay	(951) 763-7911	
16	Lucas	Johnson		September-12	This Month - past due	ljohnston@glfagency.com	Auto-Pay	(918) 818-0062	
17	David	Johnston	The Benefits Consultancy	September-89	This Month - past due	dnjohnston4406@aol.com	Auto-Pay	(909) 466-0265	
18	Linda	Lawyer	Linda Lawyer Insurance	April-13	This Month - past due	linda@lindalawyer.com	Auto-Pay	(951) 742-5559	
19	George	Litchfield	George Litchfield Insurance	March-13	This Month - past due	gclitchfield@gmail.com	Auto-Pay	(909) 792-3300	
20	Jill	Mattern	Wellpoint-Anthem Blue Cross	February-11	This Month - past due	jill.mattern@wellpoint.com	CPMEM	(909) 532-2181	
21	Donald	McDonald	Pacific AdVisors	May-13	This Month - past due	don_mcdonald@pacificadvisc	Auto-Pay	(909) 635-8933	(909) 447-2817 Undeliver
22	Jami	McNess		February-15	This Month - past due	jami@thehealthinsurancelady	Auto-Pay	(951) 265-2784	
23	Raphael	Medvitz	PTL Insurance Brokers, Inc	August-01	This Month - past due	ray@ptlinsurance.com	Auto-Pay	(626) 967-9581	#2340
24	Mary	Pena	Mary Pena Insurance Services, Inc.	April-13	This Month - past due	mary@penainsurance.net	Auto-Pay	(909) 982-0285	
25	Shirley	Pringle	Pringle Insurance Services, Inc.	February-00	This Month - past due	pringle.ins@verizon.net	Auto-Pay	760-366-8059	(760) 365-8813
26	Michol	Reed	HUB International Insurance Services Inc.	April-11	This Month - past due	hub.international@hubsur	Auto-Pay	(951) 779-8796	
27	Christy	Reidhead	The Henehan Company	March-17	This Month - past due	creidhead@henehan.com	Auto-Pay	(909) 383-7040	
28	Dinah	Salcido	Applied General Agency	June-15	This Month - past due	salcidodn@yahoo.com	Auto-Pay	(909) 731-2280	
29	Eric	Sinclair	Landmark Professional Insurance	March-13	This Month - past due	eric@ccgemail.us	Auto-Pay	(760) 955-7767	
30	Fenella	Stevens	SCR Insurance Agency	March-17	This Month - past due	fenellastevens@gmail.com	Auto-Pay	9512196463	(951) 219-6463
31	Edward	Stricklan	The Henehan Company	March-02	This Month - past due	edwards@henehan.com	Auto-Pay	(909) 575-7584	(909) 383-7040
32	Albert	Vega	Anthem Blue Cross	November-18	This Month - past due	Avega925@yahoo.com	CPMEM	951-733-7904	
33	Yolanda	Webb	Webb Insurance Solutions	June-11	This Month - past due	yolandaw1@outlook.com	Auto-Pay	(909) 627-9013	(909) 933-0891
34	Mary Jane	Weber	Morgan & Franz	September-02	This Month - past due	maryjaneweber@morganand	Auto-Pay	(909) 622-3352	(909) 980-1194
35	Maura	Zamarripa	Health Net	March-09	This Month - past due	Maura.X.Zamarripa@healthnt	Auto-Pay	(909) 890-4127	